

CASE STUDY

For protection of personal information our client has asked us not to mention their name, however, can be obtained by contacting Khwezi Holdings (Pty) Ltd directly.

Recovery ratio: is the ratio of how much revenue is billed to total operating costs and is a key indicator of financial performance.

Case Study

Law firm in Sandton

Industry

Legal

Employee Count

20

Recovery Ratio

65%

Problem

Using competitive product.

Tracking Copying Printing and Telephone only.

Recovery billing was only R40,000 per month.

Current Usage

14 Boxes of paper.

Cost of paper R450 per box.

Rental Cost for each multifunction device R0,25c per page

Cost for printing R19,250 per month

Solution

Implemented nQueue **FY2017**

Installed nQueue embedded connected to Minolta devices.

Track and Bill:

- Printing
- Copying
- Telephone
- Scan

Current Recoveries

FY2020: R1,920,000

FY2020: Monthly Average: R160,000

FY2021: R1,500,000

FY2021: Monthly Average: R125,000

FY2022: R1,680,000

FY2022: Monthly Average: R140,000

Client has reported undisclosed nett fee increase over and above the disbursement recoveries.

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