

CASE STUDY

For protection of personal information our client has asked us not to mention their name, however, can be obtained by contacting Khwezi Holdings (Pty) Ltd directly.

Recovery ratio: is the ratio of how much revenue is billed to total operating costs and is a key indicator of financial performance.

Case Study

Law firm in Rosebank

Industry

Legal

Employee Count

5

Recovery Ratio

80%

Problem

Using competitive product.

Lack of technical support.

Integration into accounts did not always work correctly, incorrect postings to account numbers.

Recovery billing was only R5,000 per month.

Current Usage

6 Boxes of paper.

Cost of paper R450 per box.

Rental Cost for each multifunction device R0,25c

Total cost of printing R7,950 p/m

Solution

Implemented nQueue cloud.

Installed nQueue Tablet connected to a Xerox device.

Track and Bill:

- Printing
- Copying
- Telephone
- eMail

Current Recoveries

FY2020: R420,000

FY2020: Monthly Average: R35,000

FY2021: R492,000

FY2021: Monthly Average: R41,000

FY2022: R468,000

FY2022: Monthly Average: R41,000

Client has reported nett fee increase over and above the disbursement recoveries.

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