

CASE STUDY Legal

One of South Africa's oldest law firms recovers 12x more in disbursements with nQ ZebraWorks

Legal

Litigation, commercial & conveyancing

160

Employees

57%

Recovery ratio

R40,000 → R480,000

Monthly recovery, before → after

The problem

- One of South Africa's oldest law firms, evenly split between litigation/commercial and conveyancing
- Manual, inconsistent disbursement capture across 160 fee earners
- Client was using a competitive cost recovery tool, but their recoveries were stuck below R40,000 per month
- High paper and device rental costs across the firm's HP fleet

The solution

nQ ZebraWorks embedded across the firm's HP devices, tracking and billing every disbursement automatically.

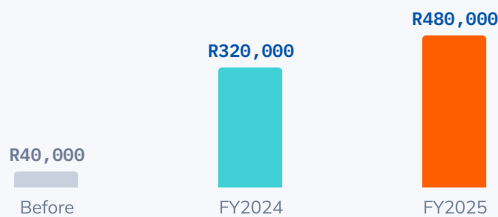
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Recovery ratio holds at 57%, disbursements up 12x



Average monthly disbursement recovery. Client also reported a net fee increase over and above these recoveries.

* Client name withheld at their request.

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