

CASE STUDY Legal

A Gauteng-based law firm recovers seven times more in disbursements with nQ ZebraWorks

Legal **20** **65%** **R10,000 → R117,000**
Industry Employees Recovery ratio Monthly recovery, before → after

The problem

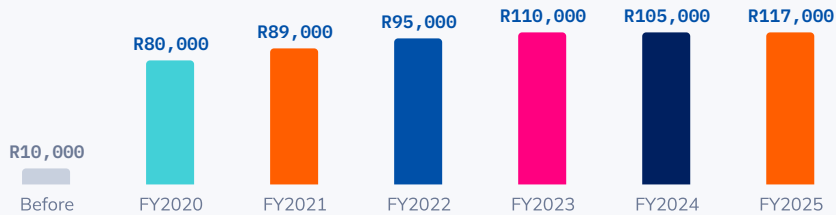
- Competitor product tracking copying, printing and telephone only
- Recovery billing stuck at R10,000/month
- 14 boxes of paper a month at R450 a box
- Paper & device rental costing R19,250/month

The solution

nQ ZebraWorks embedded across the firm's Minolta devices since FY2017, tracking and billing every disbursement automatically.

Printing **Copying** **Telephone** **Scan**

Recovery ratio holds at 65%, disbursements up 7x



Average monthly disbursement recovery. Client also reported a net fee increase over and above these recoveries.

* Client name withheld at their request.

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