

CASE STUDY Legal

## Sandton law firm recovers 5x more in disbursements with nQ ZebraWorks

**Legal**

Industry

**30**

Employees

**65%**

Recovery ratio

**R40,000 → R160,000**

Monthly recovery, before → after

### The problem

- Competitor product tracking copying, printing and telephone only
- Recovery billing stuck at R40,000/month
- 14 boxes of paper a month at R450 a box
- Paper & device rental costing R19,250/month

### The solution

nQ ZebraWorks embedded across the firm's Minolta devices since FY2017, tracking and billing every disbursement automatically.

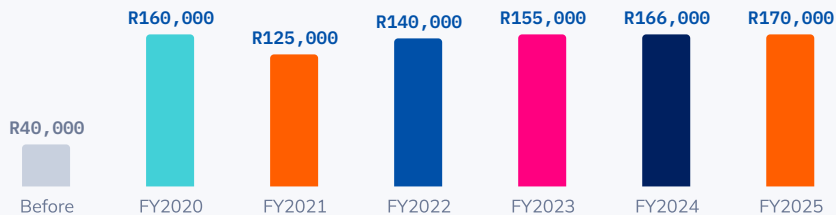
Printing

Copying

Telephone

Scan

### Recovery ratio holds at 65%, disbursements up 5x



Average monthly disbursement recovery. Client also reported a net fee increase over and above these recoveries.

\* Client name withheld at their request.

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