

CASE STUDY Legal

Pretoria law firm recovers 12x more in disbursements with nQ ZebraWorks

Legal **40** **70%** **R15,000 → R198,225**
Industry Employees Recovery ratio Monthly recovery, before → after

The problem

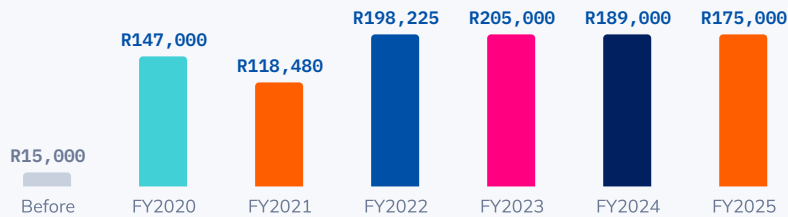
- Competitor product tracking copying, printing and telephone only
- Recovery billing stuck at R15,000/month
- 26 boxes of paper a month at R450 a box
- Devices & printing costing R34,450/month

The solution

nQ ZebraWorks embedded across the firm's Ricoh devices since FY2018, tracking and billing every disbursement automatically.

Printing **Copying** **Telephone**

Recovery ratio holds at 70%, disbursements up 12x



Average monthly disbursement recovery. Client also reported a net fee increase over and above these recoveries.

* Client name withheld at their request.

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