

CASE STUDY Legal

A 30-year-old KwaZulu-Natal law firm recovers 5x more in disbursements with nQ ZebraWorks

Legal

KwaZulu-Natal

1996

Established

<10% → 80%+

Recovery ratio

R49,000 → R263,000

Monthly recovery, before → after

The problem

- Established in May 1996, spanning dispute resolution, litigation, conveyancing and family law
- Competitor product requiring manual capture of disbursements from reports
- Recovery billing stuck at R49,000/month
- Recovery ratio below 10%

The solution

nQ ZebraWorks tracking and billing every disbursement automatically, lifting the recovery ratio above 80%.

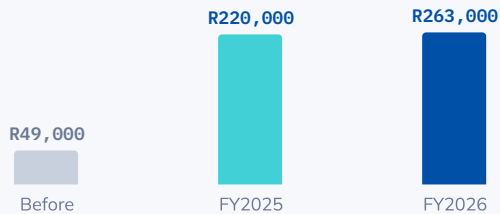
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Recovery ratio up to 80%+, disbursements up 5x



Average monthly disbursement recovery. Client also reported a net fee increase over and above these recoveries.

* Client name withheld at their request.

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